

BUSINESS ADMINISTRATION, MBA

Department of Business Administration, College of Business
Administration

Mission Statement

The mission of the MBA program at the University of Nebraska at Omaha (UNO) is to prepare students to contribute significantly to organizational productivity through learning experiences, emphasizing the application of sound and innovative business techniques. By acquiring the knowledge and abilities necessary to be a problem solver who is influential, innovative, and socially responsible, the graduate of the UNO MBA program will be an effective leader in enhancing organizational capabilities. The graduate will be well prepared for a responsible management position and will have an understanding of the technological and global business environment.

In addition to developing a strong background in the functional areas of business, the UNO MBA program focuses on developing essential leadership capabilities in its graduates.

Triple Bottom Line (TBL)

The TBL framework that has been incorporated into the curriculum provides a distinctive structure to the program that we can communicate to students, employers and others. TBL will help students see relationships between issues in a turbulent business environment. It compels students to understand the relationship between social, economic and environmental trends. A TBL framework for the MBA program will develop principled leaders who can effectively anticipate unfortunate surprises and uncover new opportunities. These leaders can position their firms to be a step ahead of competitors.

Program Contact Information

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Program Website (<http://www.unomaha.edu/college-of-business-administration/mba/about-us/>)

Other Program Related Information

Enrollment of Non-Degree Students

Students seeking enrollment in graduate-level MBA classes must complete the GMAT or GRE exam and qualify for admission to the MBA program. Following a review of their transcripts by the MBA advisor, non-degree students may be permitted to enroll in MBA foundation courses only, BSAD 8110 and ECON 1200 (3.0 junior/senior GPA required).

Admissions

Application Deadlines (Spring 2021, Summer 2021, and Fall 2021)

- Spring: November 1
- Summer: April 1
- Fall: July 1 (June 1 for international students)

Program-Specific Admission Requirements

- Unconditional Admission: may be granted to an applicant whose record includes the following:
 - 2.85 undergraduate junior/senior GPA, or cumulative graduate GPA
 - 500 GMAT (minimum 20th percentile for both the verbal and quantitative portions required) **OR**
 - 299 GRE (minimum 20th percentile for both the verbal and quantitative portions required)
 - GMAT/GRE waiver policy - Applicants who meet one of the following conditions may be eligible for a waiver:
 - Bachelor's degree from any AACSB accredited college or university, with a 3.33 cumulative GPA
 - Bachelor's degree from non-AACSB accredited colleges or universities, with a 3.33 cumulative GPA, may be evaluated individually for a GMAT/GRE waiver
 - Graduate degree possession from any AACSB accredited college or university
 - Selected Professional Certification from the list on Certopedia or equivalent certification lists that include a qualifying exam and continuing education requirements
 - Confirmed Professional Engineer license
 - Admission to any domestic or international dual-degree program approved by UNO College of Business Administration, including a 3.33 cumulative GPA
 - Resume (employment and educational history)
- Applicants qualifying for Unconditional Admission, based on the standards outlined above, but lacking some foundation courses, will be granted provisional status until all foundation courses are completed with grades of "B" (3.0/4.0) or above.
- Applicants are required to have a command of oral and written English. Those who do not hold a baccalaureate or other advanced degree from the United States, **OR** a baccalaureate or other advanced degree from a predetermined country on the waiver list, (<https://www.unomaha.edu/graduate-studies/prospective-students/Proof%20of%20English%20Proficiency-%20International.pdf>) must meet the minimum language proficiency score requirement in order to be considered for admission.
 - The minimum TOEFL score required for the MBA is 80 for the internet-based test, or 6.5 for the IELTS, or 53 for the PTE.
- Provisional Admission: Applicants who do not meet the conditions for Unconditional Admission may be considered for Provisional Admission status. These applicants will be notified that the CBA Graduate Program Council (CBA GPC) will evaluate the files of all applicants being considered for Provisional Admission. Candidates being considered for admission on this basis will receive notification from the UNO Office of Graduate Studies. If granted Provisional Admission, the student must earn minimum "B" (3.0/4.0) grades in each of the MBA courses completed in the first 12 hours of the program. Students not meeting this standard are subject to dismissal.
- Foundation courses: A student must have completed basic courses in the following areas, either as an undergraduate student or prior to enrolling in the first MBA course:

Code	Title	Credits
Accounting		
Select one of the following:		
		3-6

BSAD 8110	ACCOUNTING AND FINANCIAL FUNDAMENTALS	3	BSAD 8700	BUSINESS ANALYTICS: MAKING SENSE OF DATA	2
Or one year of Principles of Accounting at the undergraduate level:			BSAD 8720	STRATEGIC FINANCIAL MANAGEMENT ³	2
ACCT 2010 & ACCT 2020	PRINCIPLES OF ACCOUNTING I and PRINCIPLES OF ACCOUNTING II	6	BSAD 8830	STRATEGY: DEVELOPING SUSTAINABLE COMPETITIVE ADVANTAGE ⁴	2
Economics			Total Credits 22		
Select one of the following:			¹ BSAD 8060 This is the first graduate-level course MBA students have to complete. ² BSAD 8630 (prereq: completion of BSAD 8150 and BSAD 8210) ³ BSAD 8720 (prereq: completion of BSAD 8630) ⁴ BSAD 8830 Must be completed within first 20 hours in the MBA program. (prereq: completion of BSAD 8150 and BSAD 8210)		
ECON 1200	AN INTRODUCTION TO THE U.S. ECONOMY	3			
Or Micro and Macro Economics at the undergraduate level:					
ECON 2200 & ECON 2220	PRINCIPLES OF ECONOMICS (MICRO) and PRINCIPLES OF ECONOMICS (MACRO)	6			
Principles of Business Statistics					
Select one of the following:					
BSAD 2130	PRINCIPLES OF BUSINESS STATISTICS	3			
Or one semester of statistics					
College Algebra					
Select one of the following:					
MATH 1220	COLLEGE ALGEBRA	3			
Or one semester of college algebra at the undergraduate level					
English Composition I					
ENGL 1150	ENGLISH COMPOSITION I ¹	3			

¹ ENGL 1150 is required as a foundation course for all students admitted to the MBA program who are required to complete the TOEFL/IELTS. The English Composition requirement must be satisfied within the first two semesters of a student's program.

- Courses successfully completed with a grade of A, B, or C (2.0 on 4.0 scale) in the student's undergraduate program are considered as sufficient preparation. Otherwise, the student must complete foundation requirements prior to enrolling in the first MBA course with a minimum B (3.0 on 4.0 scale) grade. Foundation courses, including BSAD 8110 and ECON 1200, may not be used on a plan of study.

Degree Requirements

Required Courses (22 hours)

Code	Title	Credits
BSAD 8000	BUSINESS ETHICS: ACHIEVING SOCIAL RESPONSIBILITY	2
BSAD 8040	BUSINESS AND INFORMATION TECHNOLOGY: CONNECTING PEOPLE AND INFORMATION	2
BSAD 8060	PEOPLE: CULTIVATING SKILLS FOR LEADERSHIP ¹	2
BSAD 8150	ECONOMICS: ESSENTIAL CONCEPTS FOR MANAGERS	2
BSAD 8210	ACCOUNTING: DECISIONS & CONSEQUENCES	2
BSAD 8250	ORGANIZATIONAL BEHAVIOR: ENHANCING HUMAN & ORGANIZATIONAL CAPABILITIES	2
BSAD 8420	MARKETING: UNDERSTANDING CONSUMERS AND MARKETS	2
BSAD 8630	FINANCE: UNDERSTANDING CAPITAL AND CASH ²	2

Project Capstone Course (2 hours)

BSAD 8800 - MBA Project-Focused Capstone. As the project-focused capstone course for the Master of Business Administration (MBA) degree, this course will focus on students completing a service-learning consulting project for a non-profit or other organization. This consulting project will focus on the application of the knowledge and skills learned in the MBA program. A minimum B (3.0 on 4.0 scale) grade required to complete the course successfully and qualify for graduation. **Prerequisite:** Students must successfully complete BSAD 8630, BSAD 8420, and BSAD 8830 before taking the Capstone course. Students must also complete this course in the final semester or within the last nine (9) hours of their MBA program. Not open to non-degree graduate students.

Directed Elective Requirement

For students who have earned an undergraduate or graduate degree in accounting, economics, management, management information systems, or marketing, the core course(s) corresponding to the student's previously earned degree(s) will be waived. To satisfy degree requirements, the student must complete a directed elective in the waived field as indicated. For students who have earned an undergraduate or graduate degree in finance, the core course(s) corresponding to the student's previously earned degree may be waived upon request. Students with more than one core course waiver will be required to take an additional 1-credit hour seminar or 3-credit hour elective to fulfill degree requirements.

Accounting Directed Electives

Code	Title	Credits
ACCT 8016	ADVANCED FINANCIAL ACCOUNTING	3
ACCT 8046	ADVANCED FEDERAL INCOME TAXATION	3
ACCT 8050	FINANCIAL STATEMENT ANALYSIS	3
ACCT 8066	ADVANCED MANAGERIAL ACCOUNTING	3
ACCT 8076	GOVERNMENTAL/NONPROFIT ACCOUNTING AND AUDITING	3
ACCT 8080	DATABASE DEVELOPMENT AND USE IN AIS	3
ACCT 8090	INFORMATION SYSTEMS AUDITING	3
ACCT 8210	FINANCIAL ACCOUNTING THEORY	3
ACCT 8220	GRADUATE TOPICS IN INCOME TAXATION	3
ACCT 8230	MANAGEMENT ACCOUNTING ISSUES	3
ACCT 8250	SEMINAR IN ACCOUNTING	3
ACCT 8260	FEDERAL TAX RESEARCH AND PLANNING	3
ACCT 8280	SEMINAR IN ACCOUNTING INFORMATION SYSTEMS	3
ACCT 8290	ADVANCED FINANCIAL AUDITING	3

Economics Directed Electives

Code	Title	Credits
ECON 8010	SEMINAR PUBLIC FINANCE	3
ECON 8020	ENVIRONMENTAL ECONOMICS AND MANAGEMENT	3
ECON 8160	SEMINAR IN LABOR ECONOMICS	3
ECON 8200	SEMINAR IN MICRO THEORY	3
ECON 8216	INDUSTRIAL ORGANIZATION	3
ECON 8220	SEMINAR IN MACRO THEORY	3
ECON 8230	BUSINESS CONDITIONS ANALYSIS	3
ECON 8290	RESEARCH METHODS IN ECONOMICS AND BUSINESS	3
ECON 8300	ECONOMETRICS	3
ECON 8306	QUANTITATIVE APPLICATIONS IN ECONOMICS AND BUSINESS	3
ECON 8310/ BSAD 8080	BUSINESS FORECASTING	3
ECON 8320	TOOLS FOR DATA ANALYSIS	3
ECON 8326	NATURAL RESOURCE ECONOMICS	3
ECON 8330	DATA ANALYSIS FROM SCRATCH	3
ECON 8346	ECONOMICS OF TECHNOLOGY	3
ECON 8456	DOMESTIC MONETARY THEORY AND POLICY	3
ECON 8600	HEALTH ECONOMICS	3
ECON 8616	INTERNATIONAL TRADE	3
ECON 8626	INTERNATIONAL MONETARY THEORY	3
ECON 8666	INTERNATIONAL ECONOMIC DEVELOPMENT	3
ECON/BSAD 8736	ECONOMICS OF ENTREPRENEURSHIP	3
ECON 8856	ECONOMICS OF URBAN AND REGIONAL DEVELOPMENT	3

Finance Directed Electives

Code	Title	Credits
BSAD 8510	SECURITY ANALYSIS	3
BSAD 8520	SEMINAR INVESTMENT MANAGEMENT	3
BSAD 8530	BANK & FINANCIAL MARKETS	3
BSAD 8540	MULTINATIONAL FINANCIAL MANAGEMENT	3
BSAD 8550	SEMINAR IN FINANCE	1-3
BSAD 8566	STATE AND LOCAL FINANCE	3
BSAD 8576	INVESTMENT MANAGEMENT FOR FINANCIAL ANALYSTS	3
BSAD 8596	RISK MANAGEMENT FOR BUSINESS MANAGERS	3
BSAD 8600	REAL ESTATE FINANCE THEORY AND APPLICATIONS	3
BSAD 8606	FINANCIAL RISK MANAGEMENT	3
BSAD 8610	REAL ESTATE APPRAISAL PROCEDURES	3
HSRA 872	Health Care Finance	3
PA 8720	HEALTH CARE FINANCE	3

Information Systems Directed Electives

Code	Title	Credits
ISQA 8106	INFORMATION SYSTEMS ARCHITECTURE AND ORGANIZATION	3
ISQA 8180	ELECTRONIC COMMERCE	3
ISQA 8196	PROCESS REENGINEERING WITH INFORMATION TECHNOLOGY	3

ISQA 8206	INFORMATION AND DATA QUALITY MANAGEMENT	3
ISQA 8210	MANAGEMENT OF SOFTWARE DEVELOPMENT	3
ISQA 8220	ADVANCED SYSTEMS ANALYSIS AND DESIGN	3
ISQA 8230	TELECOMMUNICATIONS MANAGEMENT	3
ISQA 8250	FACILITATION OF COLLABORATIVE PROBLEM SOLVING	3
ISQA 8310	IT INFRASTRUCTURE & CLOUD COMPUTING	3
ISQA 8340	APPLIED REGRESSION ANALYSIS	3
ISQA 8380	ENTERPRISE ARCHITECTURE AND SYSTEMS INTEGRATION	3
ISQA 8410	DATA MANAGEMENT	3
ISQA 8420	MANAGING THE I.S. FUNCTION	3
ISQA 8525	GRAPHICAL USER INTERFACE DESIGN	3
ISQA 8530	E-COMMERCE SECURITY	3
ISQA 8546	COMPUTER SECURITY MANAGEMENT	3
ISQA 8560	INFORMATION WARFARE AND SECURITY	3
ISQA/CYBR 8570	INFORMATION SECURITY POLICY AND ETHICS	3
ISQA 8580	SECURITY RISK MANAGEMENT AND ASSESSMENT	3
ISQA 8596	IT AUDIT AND CONTROL	3
ISQA 8700	DATA MINING: THEORY AND PRACTICE	3
ISQA 8736	DECISION SUPPORT SYSTEMS	3
ISQA 8810	INFORMATION TECHNOLOGY PROJECT FUNDAMENTALS	3
ISQA 8820	PROJECT RISK MANAGEMENT	3
ISQA 9120	APPLIED EXPERIMENTAL DESIGN AND ANALYSIS	3

Management Directed Electives

Code	Title	Credits
BSAD 8096	PRINCIPLES OF COLLABORATION	3
BSAD 8136	HUMAN RESOURCE MANAGEMENT	3
BSAD 8146	TOTAL REWARDS	3
BSAD 8156	TALENT DEVELOPMENT	3
BSAD 8166	STAFFING THE ORGANIZATION	3
BSAD 8300	ORGANIZATION THEORY & DESIGN	3
BSAD 8320	SEMINAR IN HUMAN RESOURCE MANAGEMENT	3
BSAD 8326	SALES MANAGEMENT	3
BSAD 8336	PROJECT MANAGEMENT	3
BSAD 8340	INTERNATIONAL BUSINESS STUDY ABROAD	3
BSAD 8350	SEMINAR IN MANAGEMENT	3
BSAD 8356	GLOBAL SOURCING AND INNOVATION	3
BSAD 8376	SUPPLY CHAIN ANALYTICS	3
BSAD 8386	INDUSTRIAL PURCHASING AND LOGISTICS MANAGEMENT	3
BSAD 8456	MANAGERIAL NEGOTIATION STRATEGIES	3
BSAD 8710	SUPPLY CHAIN MANAGEMENT	3
CACT 8520	POSITIVE ORGANIZATIONAL PSYCHOLOGY AND LEADERSHIP	3
CMST 8186	COMMUNICATION LEADERSHIP AND POWER AND ORGANIZATIONS	3

CMST 8566	COMMUNICATION, TEAMWORK, & FACILITATION	3
CMST 8806	ADVANCED CONFLICT MEDIATION	3
PSYC 8636	ORGANIZATIONAL PSYCHOLOGY	3
PSYC 8646	PERSONNEL PSYCHOLOGY	3
PSYC 9620	INDUSTRIAL TRAINING AND ORGANIZATIONAL DEVELOPMENT	3
PSYC 9630	LEADERSHIP THEORIES AND RESEARCH	3
PSYC 9660	CRITERION DEVELOPMENT AND PERFORMANCE APPRAISAL	3

Marketing Directed Electives

Code	Title	Credits
BSAD 8206	CONSULTATIVE SELLING PRINCIPLES	3
BSAD 8216	SELLING FINANCIAL SERVICES	3
BSAD 8326	SALES MANAGEMENT	3
BSAD 8386	INDUSTRIAL PURCHASING AND LOGISTICS MANAGEMENT	3
BSAD 8426	BUSINESS DEMOGRAPHICS	3
BSAD 8430	STRATEGIC BRAND MANAGEMENT	3
BSAD 8450	SEMINAR IN MARKETING	3
BSAD 8710	SUPPLY CHAIN MANAGEMENT	3
BSAD 8766	SELLING IN AN ENTREPRENEURIAL CONTEXT	3

MBA Electives (9 hours)

Electives (8000-level) may be chosen from MBA, master's level Accounting and Economics, as well as courses in other departments as listed below.

A directed elective, if required, is part of the nine (9) hours of electives required for degree completion.

A maximum of nine (9) hours of dual-level (graduate/undergraduate) electives may be included in the plan of study for an MBA degree.

MBA policy limits the number of Special Topics/Special Studies (BSAD 8910/BSAD 8916) electives to a maximum of 9 hours, which may be applied to the MBA program as electives.

Not all elective courses are offered each semester.

Accounting Electives

Code	Title	Credits
ACCT 8016	ADVANCED FINANCIAL ACCOUNTING	3
ACCT 8046	ADVANCED FEDERAL INCOME TAXATION	3
ACCT 8050	FINANCIAL STATEMENT ANALYSIS	3
ACCT 8066	ADVANCED MANAGERIAL ACCOUNTING	3
ACCT 8076	GOVERNMENTAL/NONPROFIT ACCOUNTING AND AUDITING	3
ACCT 8080	DATABASE DEVELOPMENT AND USE IN AIS	3
ACCT 8090	INFORMATION SYSTEMS AUDITING	3
ACCT 8210	FINANCIAL ACCOUNTING THEORY	3
ACCT 8220	GRADUATE TOPICS IN INCOME TAXATION	3
ACCT 8230	MANAGEMENT ACCOUNTING ISSUES	3
ACCT 8250	SEMINAR IN ACCOUNTING	3
ACCT 8260	FEDERAL TAX RESEARCH AND PLANNING	3

ACCT 8280	SEMINAR IN ACCOUNTING INFORMATION SYSTEMS	3
ACCT 8290	ADVANCED FINANCIAL AUDITING	3

Business Administration Electives

Code	Title	Credits
BSAD/ECON 8020	ENVIRONMENTAL ECONOMICS AND MANAGEMENT	3
BSAD 8026	RESEARCH METHODS IN ECONOMICS AND BUSINESS	3
BSAD 8080/ ECON 8310	BUSINESS FORECASTING	3
BSAD 8096	PRINCIPLES OF COLLABORATION	3
BSAD 8136	HUMAN RESOURCE MANAGEMENT	3
BSAD 8146	TOTAL REWARDS	3
BSAD 8156	TALENT DEVELOPMENT	3
BSAD 8166	STAFFING THE ORGANIZATION	3
BSAD 8206	CONSULTATIVE SELLING PRINCIPLES	3
BSAD 8216	SELLING FINANCIAL SERVICES	3
BSAD 8226	GLOBAL STRATEGIC ACCOUNT MANAGEMENT	3
BSAD 8300	ORGANIZATION THEORY & DESIGN	3
BSAD 8320	SEMINAR IN HUMAN RESOURCE MANAGEMENT	3
BSAD 8326	SALES MANAGEMENT	3
BSAD 8336	PROJECT MANAGEMENT	3
BSAD 8340	INTERNATIONAL BUSINESS STUDY ABROAD	3
BSAD 8350	SEMINAR IN MANAGEMENT	3
BSAD 8356	GLOBAL SOURCING AND INNOVATION	3
BSAD 8376	SUPPLY CHAIN ANALYTICS	3
BSAD 8386	INDUSTRIAL PURCHASING AND LOGISTICS MANAGEMENT	3
BSAD 8426	BUSINESS DEMOGRAPHICS	3
BSAD 8430	STRATEGIC BRAND MANAGEMENT	3
BSAD 8450	SEMINAR IN MARKETING	3
BSAD 8456	MANAGERIAL NEGOTIATION STRATEGIES	3
BSAD 8510	SECURITY ANALYSIS	3
BSAD 8520	SEMINAR INVESTMENT MANAGEMENT	3
BSAD 8530	BANK & FINANCIAL MARKETS	3
BSAD 8540	MULTINATIONAL FINANCIAL MANAGEMENT	3
BSAD 8550	SEMINAR IN FINANCE	1-3
BSAD 8566	STATE AND LOCAL FINANCE	3
BSAD 8576	INVESTMENT MANAGEMENT FOR FINANCIAL ANALYSTS	3
BSAD 8596	RISK MANAGEMENT FOR BUSINESS MANAGERS	3
BSAD 8600	REAL ESTATE FINANCE THEORY AND APPLICATIONS	3
BSAD 8606	FINANCIAL RISK MANAGEMENT	3
BSAD 8610	REAL ESTATE APPRAISAL PROCEDURES	3
BSAD 8710	SUPPLY CHAIN MANAGEMENT	3
BSAD/ECON 8736	ECONOMICS OF ENTREPRENEURSHIP	3
BSAD 8766	SELLING IN AN ENTREPRENEURIAL CONTEXT	3
BSAD 8900	INDEPENDENT STUDY	1-6
BSAD 8910	SPECIAL TOPICS IN BUSINESS	1-3

BSAD/ECON 8916	SPECIAL TOPICS IN ECONOMICS	1-3
BSAD 8820	SUSTAINABLE BUSINESS PRACTICES	1

Economics Electives

Code	Title	Credits
ECON 8010	SEMINAR PUBLIC FINANCE	3
ECON/BSAD 8020	ENVIRONMENTAL ECONOMICS AND MANAGEMENT	3
ECON 8160	SEMINAR IN LABOR ECONOMICS	3
ECON 8200	SEMINAR IN MICRO THEORY	3
ECON 8210/ BSAD 8100	MANAGERIAL ECONOMICS	3
ECON 8216	INDUSTRIAL ORGANIZATION	3
ECON 8220	SEMINAR IN MACRO THEORY	3
ECON 8230	BUSINESS CONDITIONS ANALYSIS	3
ECON 8290	RESEARCH METHODS IN ECONOMICS AND BUSINESS	3
ECON 8300	ECONOMETRICS	3
ECON 8306	QUANTITATIVE APPLICATIONS IN ECONOMICS AND BUSINESS	3
ECON 8310/ BSAD 8080	BUSINESS FORECASTING	3
ECON 8320	TOOLS FOR DATA ANALYSIS	3
ECON 8326	NATURAL RESOURCE ECONOMICS	3
ECON 8330	DATA ANALYSIS FROM SCRATCH	3
ECON 8346	ECONOMICS OF TECHNOLOGY	3
ECON 8456	DOMESTIC MONETARY THEORY AND POLICY	3
ECON 8600	HEALTH ECONOMICS	3
ECON 8616	INTERNATIONAL TRADE	3
ECON 8626	INTERNATIONAL MONETARY THEORY	3
ECON 8666	INTERNATIONAL ECONOMIC DEVELOPMENT	3
ECON/BSAD 8736	ECONOMICS OF ENTREPRENEURSHIP	3
ECON 8856	ECONOMICS OF URBAN AND REGIONAL DEVELOPMENT	3
ECON 8910	SPECIAL STUDIES IN ECONOMICS	1-3
ECON/BSAD 8916	SPECIAL TOPICS IN ECONOMICS	1-3

Aviation Electives

Code	Title	Credits
AVN 8360	TRANSPORTATION SAFETY	3
AVN 8605	INTERNATIONAL AVIATION	3

Biology Electives

Code	Title	Credits
BIOL/PA/GEOG 8826	INTRODUCTION TO ENVIRONMENTAL LAW & REGULATIONS	3

Communication Studies Electives

Code	Title	Credits
CMST 8156	CORPORATE TRAINING AND DEVELOPMENT	3
CMST 8166	COMMUNICATION FOR INSTRUCTIONAL SETTINGS	3
CMST 8176	ORGANIZATIONAL COMMUNICATION	3
CMST 8186	COMMUNICATION LEADERSHIP AND POWER AND ORGANIZATIONS	3
CMST 8196	COMPUTER-MEDIATED COMMUNICATION	3

CMST 8516	PERSUASION AND SOCIAL INFLUENCE	3
CMST 8536	INTERCULTURAL COMMUNICATION-US	3
CMST 8556	NONVERBAL COMMUNICATION	3
CMST 8566	COMMUNICATION, TEAMWORK, & FACILITATION	3
CMST 8576	INTERCULTURAL COMMUNICATION IN THE GLOBAL WORKPLACE	3
CMST 8806	ADVANCED CONFLICT MEDIATION	3

Critical and Creative Thinking Electives

Code	Title	Credits
CACT 8326	ECOLOGICAL SUSTAINABILITY AND HUMAN HEALTH	3

Engineering Electives

Code	Title	Credits
AE 8090	SUSTAINABLE BUILDING DESIGN	3
CONE 8506	SUSTAINABLE CONSTRUCTION	3

Environmental Studies Electives

Code	Title	Credits
ENVN 8316	OUR ENERGY FUTURE: SOCIETY, THE ENVIRONMENT AND SUSTAINABILITY	3

Geography Electives

Code	Title	Credits
GEOG 8016	CONSERVATION OF NATURAL RESOURCES	3
GEOG 8130	SEMINAR IN ECONOMIC GEOGRAPHY	3
GEOG 8166	URBAN SUSTAINABILITY	3
GEOG 8556	GEOGRAPHY OF ECONOMIC GLOBALIZATION	3
GEOG/GEOL 8616	ENVIRONMENTAL MONITORING AND ASSESSMENT	3

Gerontology Electives

Code	Title	Credits
GERO/PA 8516	LONG-TERM CARE ADMINISTRATION	3
GERO 8756	MID-LIFE, CAREER CHANGE, PRERETIREMENT PLANNING	3

Public Health and Human Behavior Electives

Code	Title	Credits
PHHB 8600	HEALTH BEHAVIOR	3
PHHB 8950	PUBLIC HEALTH LEADERSHIP AND ADVOCACY	3

Information Systems and Quantitative Analysis Electives

Code	Title	Credits
ISQA 8016	BUSINESS INTELLIGENCE	3
ISQA 8106	INFORMATION SYSTEMS ARCHITECTURE AND ORGANIZATION	3
ISQA 8156	ADVANCED STATISTICAL METHODS FOR IS&T	3
ISQA 8160	APPLIED DISTRIBUTION FREE STATISTICS	3
ISQA 8180	ELECTRONIC COMMERCE	3
ISQA 8196	PROCESS REENGINEERING WITH INFORMATION TECHNOLOGY	3
ISQA 8206	INFORMATION AND DATA QUALITY MANAGEMENT	3

ISQA 8210	MANAGEMENT OF SOFTWARE DEVELOPMENT	3
ISQA 8220	ADVANCED SYSTEMS ANALYSIS AND DESIGN	3
ISQA 8230	TELECOMMUNICATIONS MANAGEMENT	3
ISQA 8250	FACILITATION OF COLLABORATIVE PROBLEM SOLVING	3
ISQA 8310	IT INFRASTRUCTURE & CLOUD COMPUTING	3
ISQA 8340	APPLIED REGRESSION ANALYSIS	3
ISQA 8380	ENTERPRISE ARCHITECTURE AND SYSTEMS INTEGRATION	3
ISQA 8410	DATA MANAGEMENT	3
ISQA 8420	MANAGING THE I.S. FUNCTION	3
ISQA 8525	GRAPHICAL USER INTERFACE DESIGN	3
ISQA 8530	E-COMMERCE SECURITY	3
ISQA 8546	COMPUTER SECURITY MANAGEMENT	3
ISQA 8560	INFORMATION WARFARE AND SECURITY	3
ISQA 8570	INFORMATION SECURITY POLICY AND ETHICS	3
ISQA 8580	SECURITY RISK MANAGEMENT AND ASSESSMENT	3
ISQA 8596	IT AUDIT AND CONTROL	3
ISQA 8700	DATA MINING: THEORY AND PRACTICE	3
ISQA 8736	DECISION SUPPORT SYSTEMS	3
ISQA 8810	INFORMATION TECHNOLOGY PROJECT FUNDAMENTALS	3
ISQA 8820	PROJECT RISK MANAGEMENT	3
ISQA 9120	APPLIED EXPERIMENTAL DESIGN AND ANALYSIS	3
ISQA 9130	APPLIED MULTIVARIATE ANALYSIS	3

Political Science Electives (select only one)

Code	Title	Credits
PSCI 8250	SEMINAR IN INTERNATIONAL RELATIONS	3
PSCI 8276	GLOBAL ENVIRONMENTAL POLITICS	3
PSCI 8296/ CACT 8306	INTERNATIONAL DEVELOPMENT & SUSTAINABILITY	3
PSCI 8500	SEMINAR IN COMPARATIVE POLITICS	3
PSCI 8705	GOVERNMENT AND POLITICS OF THE MIDDLE EAST	3

Psychology Electives

Code	Title	Credits
PSYC 8316	PSYCHOLOGICAL AND EDUCATIONAL TESTING	3
PSYC 8636	ORGANIZATIONAL PSYCHOLOGY	3
PSYC 8646	PERSONNEL PSYCHOLOGY	3
PSYC 8656	CREATIVITY AND INNOVATION IN ORGANIZATIONS	3
PSYC 9320	SEMINAR IN PROGRAM EVALUATION	3
PSYC 9620	INDUSTRIAL TRAINING AND ORGANIZATIONAL DEVELOPMENT	3
PSYC 9630	LEADERSHIP THEORIES AND RESEARCH	3
PSYC 9660	CRITERION DEVELOPMENT AND PERFORMANCE APPRAISAL	3

Public Administration Electives

Code	Title	Credits
PA 8720	HEALTH CARE FINANCE	3
PA 8740	HEALTH CARE POLICY	3
PA 8760	THE U.S. HEALTH CARE SYSTEM	3

Statistics Electives

Code	Title	Credits
STAT 8426	EXPLORATORY DATA VISUALIZATION AND QUANTIFICATION	3

UNMC Electives

Code	Title	Credits
ENV 840	Climate Change, Sustainability & Public Health	3
ENV 892	Public Health, Environment & Society	3
HSRA 810	The U.S. Health Care System: An Overview	3
HSRA 830/CPH 580	Health Care Organization Theory and Behavior	3
CPH 502	Health Services Administration	3
CPH 562	Human Resources Management in Health Organizations	3
HSRA 872	Health Care Finance	3
HSRA 874	Health Policy	3
HSRA	Health Economics	3

Transfer of Graduate Credit

Students who have completed graduate courses at other approved AACSB (Association to Advance Collegiate Schools of Business) graduate schools may request permission to transfer as many as nine (9) semester hours of credit, provided the courses are pertinent to the student's graduate program. Grades in courses for transfer credit must be equivalent to 'B' (3.0/4.0) or higher. All work for transfer of credit must have been taken within the ten-year period allowed for the master's in business administration degree. Petitions for the transfer of credit are submitted by the student to the MBA advisor who forwards the petition with a recommendation to the Dean for Graduate Studies for approval. Visit the AACSB website (<http://www.aacsb.edu>) for the listing of AACSB accredited institutions.

MBA Exit Requirements

Comprehensive Examination

All students earning an MBA degree must complete a comprehensive examination or a comprehensive examination equivalent. The comprehensive examination requires the student to demonstrate the knowledge gained from the core courses and the ability to synthesize that knowledge in the analysis of questions involving more than one concept. Completion of the project focused capstone course (BSAD 8800) with a grade of "B" (3.0/4.0 scale) or better is equivalent to completion of the comprehensive examination. If a student transfers in credit for the non-comprehensive examination components of the project focused capstone course, then the student must pass a written comprehensive examination prepared by and graded by the graduate program council.

Thesis Option

MBA students may elect to complete a 6-hour thesis under the guidance of a supervisory committee. The student is responsible for compliance with all Graduate College and MBA graduate program council rules and procedures with respect to formation of a supervisory committee and completion of a thesis. The student shall submit to the supervisory committee a document including: 1) a proposed plan of study; 2) a description of the student's research topic; and 3) the student's research methodology. The student

shall make an oral defense of the document to the supervisory committee. The supervisory committee's approval shall be in writing. A supervisory committee's approval should be obtained at least seven months before the intended graduation date. If a student elects to complete a thesis, then the supervisory committee of the thesis shall decide how the student will satisfy the comprehensive examination requirement and the business case requirement. The supervisory committee's written approval of the plan of study shall require either the student's completion of the project focused capstone course or a comprehensive examination (either written or oral) prepared by and graded by the supervisory committee.

Other Requirements to Complete the Program

Participation in a minimum of two (2) MBA Leadership Seminars prior to graduation.

Total Credit Hours: 33

Concentrations

The MBA Program offers concentrations in the areas listed below. A concentration shall include at least nine (9) credit hours.

With the prior, written approval of the College of Business Administration graduate program council and the dean for Graduate Studies, an independent research, special studies, or special topics graduate-level course from Accounting, Business Administration or Economics, when such course has as its principal focus issues relevant to business administration or the concentration, may be substituted.

Business Technology

Code	Title	Credits
Select three of the following: 9		
BSAD 8736	ECONOMICS OF ENTREPRENEURSHIP	
ECON 8346	ECONOMICS OF TECHNOLOGY	
ISQA 8180	ELECTRONIC COMMERCE	
ISQA 8196	PROCESS REENGINEERING WITH INFORMATION TECHNOLOGY	
ISQA 8206	INFORMATION AND DATA QUALITY MANAGEMENT	
ISQA 8210	MANAGEMENT OF SOFTWARE DEVELOPMENT	
ISQA 8220	ADVANCED SYSTEMS ANALYSIS AND DESIGN	
ISQA 8230	TELECOMMUNICATIONS MANAGEMENT	
ISQA 8310	IT INFRASTRUCTURE & CLOUD COMPUTING	
ISQA 8410	DATA MANAGEMENT	
ISQA 8420	MANAGING THE I.S. FUNCTION	
ISQA 8525	GRAPHICAL USER INTERFACE DESIGN	
ISQA 8530	E-COMMERCE SECURITY	
ISQA/CYBR 8570	INFORMATION SECURITY POLICY AND ETHICS	
ISQA 8580	SECURITY RISK MANAGEMENT AND ASSESSMENT	
ISQA 8596	IT AUDIT AND CONTROL	
ISQA 8700	DATA MINING: THEORY AND PRACTICE	
ISQA 8736	DECISION SUPPORT SYSTEMS	
ISQA 8810	INFORMATION TECHNOLOGY PROJECT FUNDAMENTALS	
ISQA 8820	PROJECT RISK MANAGEMENT	
Total Credits:		9

Collaboration Science

Code	Title	Credits
Required 3		
BSAD 8096	PRINCIPLES OF COLLABORATION	
Electives 6		
Select two of the following:		
BSAD 8456	MANAGERIAL NEGOTIATION STRATEGIES	
CMST 8196	COMPUTER-MEDIATED COMMUNICATION	
CMST 8566	COMMUNICATION, TEAMWORK, & FACILITATION	
CMST 8806	ADVANCED CONFLICT MEDIATION	
PSYC 8656	CREATIVITY AND INNOVATION IN ORGANIZATIONS	
Total Credits		9

Business Analytics

Code	Title	Credits
Required and taken in the following order: 15		
ECON 8306	QUANTITATIVE APPLICATIONS IN ECONOMICS AND BUSINESS	
ECON 8300 & ECON 8320	ECONOMETRICS and TOOLS FOR DATA ANALYSIS ¹	
ECON 8310 & ECON 8330	BUSINESS FORECASTING and DATA ANALYSIS FROM SCRATCH ²	
Total Credits		15

¹ ECON 8300 and ECON 8320 to be taken together in the same semester. Note: successful completion of ECON 8300 substitutes BSAD 8700.

² ECON 8310 and ECON 8330 to be taken together in the same semester. Note: successful completion of ECON 8330 substitutes BSAD 8800.

Health Care Management

Code	Title	Credits
Select three of the following: 9		
BSAD 8910	SPECIAL TOPICS IN BUSINESS	
ECON 8020	ENVIRONMENTAL ECONOMICS AND MANAGEMENT	
ECON 8600	HEALTH ECONOMICS	
GERO/PA 8516	LONG-TERM CARE ADMINISTRATION	
PHHB 8600	HEALTH BEHAVIOR	
PHHB 8950	PUBLIC HEALTH LEADERSHIP AND ADVOCACY	
ISQA/CYBR 8570	INFORMATION SECURITY POLICY AND ETHICS	
PA 8720	HEALTH CARE FINANCE (HSRA 872)	
PA 8740	HEALTH CARE POLICY (HSRA 874)	
PA 8760	THE U.S. HEALTH CARE SYSTEM (HSRA 810)	
Total Credits		9

Human Resource Management

Code	Title	Credits
Select three of the following: 9		
BSAD 8136	HUMAN RESOURCE MANAGEMENT	
BSAD 8146	TOTAL REWARDS	

BSAD 8156	TALENT DEVELOPMENT
BSAD 8166	STAFFING THE ORGANIZATION
BSAD 8300	ORGANIZATION THEORY & DESIGN
BSAD 8320	SEMINAR IN HUMAN RESOURCE MANAGEMENT
CMST 8156	CORPORATE TRAINING AND DEVELOPMENT
PSYC 8316	PSYCHOLOGICAL AND EDUCATIONAL TESTING
PSYC 8636	ORGANIZATIONAL PSYCHOLOGY
PSYC 8646	PERSONNEL PSYCHOLOGY
PSYC 8656	CREATIVITY AND INNOVATION IN ORGANIZATIONS
PSYC 9630	LEADERSHIP THEORIES AND RESEARCH
Total Credits	9

International Business

Code	Title	Credits
Select three of the following with a minimum of one course from BSAD or ECON: 9		
BSAD 8340	INTERNATIONAL BUSINESS STUDY ABROAD	
BSAD 8356	GLOBAL SOURCING AND INNOVATION	
BSAD 8540	MULTINATIONAL FINANCIAL MANAGEMENT	
CMST 8536	INTERCULTURAL COMMUNICATION-US	
CMST 8576	INTERCULTURAL COMMUNICATION IN THE GLOBAL WORKPLACE	
ECON 8616	INTERNATIONAL TRADE	
ECON 8626	INTERNATIONAL MONETARY THEORY	
ECON 8666	INTERNATIONAL ECONOMIC DEVELOPMENT	
GEOG 8556	GEOGRAPHY OF ECONOMIC GLOBALIZATION	
No more than one PSCI course may be taken:		
PSCI 8250	SEMINAR IN INTERNATIONAL RELATIONS	
PSCI 8500	SEMINAR IN COMPARATIVE POLITICS	
PSCI 8705	GOVERNMENT AND POLITICS OF THE MIDDLE EAST	
Total Credits	9	

Investment Science

Code	Title	Credits
Required 6		
BSAD 8510	SECURITY ANALYSIS	
BSAD 8540	MULTINATIONAL FINANCIAL MANAGEMENT	
Select one of the following: 3		
ECON 8210	MANAGERIAL ECONOMICS	
ECON 8230	BUSINESS CONDITIONS ANALYSIS	
ECON 8300	ECONOMETRICS	
ECON 8310/BSAD 8080	BUSINESS FORECASTING	
ECON 8456	DOMESTIC MONETARY THEORY AND POLICY	
ISQA 8340	APPLIED REGRESSION ANALYSIS	
Total Credits	9	

Logistics & Supply Chain Management

Code	Title	Credits
Required 3		
BSAD 8710	SUPPLY CHAIN MANAGEMENT	
Select one of the following (after completing the above course): 3		
BSAD 8336	PROJECT MANAGEMENT	
BSAD 8356	GLOBAL SOURCING AND INNOVATION	
BSAD 8376	SUPPLY CHAIN ANALYTICS	
BSAD 8386	INDUSTRIAL PURCHASING AND LOGISTICS MANAGEMENT	
BSAD 8456	MANAGERIAL NEGOTIATION STRATEGIES	
Elective Courses 3		
Select one of the following:		
ACCT 8066	ADVANCED MANAGERIAL ACCOUNTING	
ACCT 8230	MANAGEMENT ACCOUNTING ISSUES	
AVN 8360	TRANSPORTATION SAFETY	
AVN 8605	INTERNATIONAL AVIATION	
ECON 8210/BSAD 8100	MANAGERIAL ECONOMICS	
ECON 8216	INDUSTRIAL ORGANIZATION	
ECON 8230	BUSINESS CONDITIONS ANALYSIS	
ECON 8310/BSAD 8080	BUSINESS FORECASTING	
ISQA 8016	BUSINESS INTELLIGENCE	
ISQA 8736	DECISION SUPPORT SYSTEMS	
Total Credits	9	

Risk Management

Code	Title	Credits
Required 6		
BSAD 8540	MULTINATIONAL FINANCIAL MANAGEMENT	
BSAD 8576	INVESTMENT MANAGEMENT FOR FINANCIAL ANALYSTS	
Select one of the following: 3		
ACCT 8210	FINANCIAL ACCOUNTING THEORY	
ACCT 8230	MANAGEMENT ACCOUNTING ISSUES	
ACCT 8280	SEMINAR IN ACCOUNTING INFORMATION SYSTEMS	
ISQA 8530	E-COMMERCE SECURITY	
ISQA 8580	SECURITY RISK MANAGEMENT AND ASSESSMENT	
ISQA 8820	PROJECT RISK MANAGEMENT	
Total Credits	9	

Sustainability

Code	Title	Credits
Required 3		
ECON 8326	NATURAL RESOURCE ECONOMICS	
Electives 6		
Select two of the following:		
BIOL/PA/GEOG 8826	INTRODUCTION TO ENVIRONMENTAL LAW & REGULATIONS	
BSAD/ECON 8020	ENVIRONMENTAL ECONOMICS AND MANAGEMENT	

ECON 8666	INTERNATIONAL ECONOMIC DEVELOPMENT
ENV 840	Climate Change, Sustainability & Public Health
ENV 892	Public Health, Environment & Society
ENVN 8316	OUR ENERGY FUTURE: SOCIETY, THE ENVIRONMENT AND SUSTAINABILITY
GEOG 8166	URBAN SUSTAINABILITY
PSCI 8276	GLOBAL ENVIRONMENTAL POLITICS
PSCI 8296/ CACT 8306	INTERNATIONAL DEVELOPMENT & SUSTAINABILITY
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Total Credits	9

Academic Performance

MBA Program Two Strikes Rule

A UNO MBA student may enroll only **twice** in each MBA course. If the class is not successfully completed on the second attempt, then the student will be dismissed from the MBA program. **An enrollment is defined as being enrolled in the course after the last day to withdraw via MavLINK and receive a 100% refund. The last day for withdrawal will be as stated in the current academic calendar for a full semester course (3 credits) <http://registrar.unomaha.edu/calendar/>; for an eight-week graduate course (2 credits) the last day for withdrawal will be the third day (including the start date) of the course as designated in MavLINK.**

In addition to the Quality of Work Standards established by the Graduate College, MBA students may repeat only once a BSAD 8xx0 level course in which they receive any grade, including 'W' or 'I.'

Each semester, student files will be reviewed where a student received a grade lower than a "B" (3.0 out of 4.0). Following this review, the College of Business Administration's Graduate Program Council (CBA GPC) may place conditions or restrictions on the student. Following notification to the student, the student may petition the CBA GPC for a review of the conditions or restrictions imposed.

Students earning a third grade of 'C+' or lower (or any single grade below 'C' (1.67 on a 4.0 scale)) will be automatically dismissed from the MBA program. Dismissed students will be immediately administratively withdrawn from all courses in which they are enrolled for MBA credit. Students who have been dismissed may not enroll in any courses for MBA credit in any subsequent semester or summer session until reinstatement has been granted by the CBA GPC and the graduate dean.

Students who have been dismissed from the MBA program may submit a written petition for reinstatement to the CBA GPC. Students who have petitioned the CBA GPC for reinstatement may not enroll in any courses for MBA credit. Upon receiving a petition for reinstatement, the CBA GPC will evaluate the student's written petition for reinstatement. As part of the reinstatement petitioning process, the CBA GPC reserves the right to examine the student's academic record and reserves the right to speak to any previous instructor who has taught the student. This information may be used by the CBA GPC in the reinstatement decision. Information provided by previous instructors will not be shared with the student. Reinstatement is a privilege and not all students who are dismissed will be reinstated. Students who have been reinstated will serve a probationary period of the CBA GPC's discretion and must satisfy the probationary conditions specified by the CBA GPC. In addition to probationary conditions, reinstated students will be subject to additional reinstatement conditions as specified by the CBA GPC. These reinstatement conditions will include retaking one or more courses in which the student must earn a grade of 'B' (3.0) or higher [the exact grade requirements for retaken courses may in fact be higher than 'B' (3.0)]. Students not achieving the probationary or reinstatement conditions will be automatically dismissed.

GPC Will Consider Grades Earned in Repeated Courses

When making decisions based on Quality of Work Standards issues, the CBA GPC will consider the initial grade(s) received in a course as well as the most recent grade received for the course. This approach differs from the method used to calculate GPA in a student's MavLINK/Degree Works file, where the most recent grade replaces the grade received in the previous attempt.

Student Responsibilities

Each student admitted to graduate studies is responsible for knowing the procedures and regulations of the Graduate College.

Each student should consult with the MBA advisor at least once each semester to assure continued progress toward the degree objective. Students must maintain a 3.0 ('B') average to fulfill the program and graduation requirements. No more than two 'C's' or two 'C+'s' in graduate courses are permitted.